

4. INFORMATION ON THE PMBT GROUP

4.1 Incorporation

PMBT was incorporated in Malaysia under the Act on 26 June 2002 as a public limited company. PMBT is principally an investment holding company. It was incorporated to facilitate the listing of the subsidiary companies of PMB, namely the PMBF Group and the EASB Group. As an integral part of the Restructuring and Listing Scheme, PMBT had acquired both the PMBF Group and EASB Group.

The PMBT Group is involved in the production and provision of downstream aluminium products, principally the designing, fabricating and installation of aluminium curtain wall and cladding systems (also known as the facade systems) and the manufacturing and sale of aluminium ladders. The Group also manufactures on a smaller scale sunshade and skylight systems, louvres and window systems as well as carry out the distribution of certain types of building materials including aluminium extrusions. The PMBT Group complements the activities of its corporate shareholder, PMB, which is one of Malaysia's largest producers of aluminium extrusion.

Since commencement of its operations, PMBT Group had successfully designed, fabricated and installed facade systems on more than fifteen(15) buildings in the Asia Pacific Region. The Group carries out its activities in relation to aluminium facade systems under the PMBF Group.

The business in manufacturing and distribution of aluminium ladders has been in existence for more than 16 years. Its product name "Everlas" (previously known as "Everlast") is a well recognized household and industrial name in Malaysia for aluminium ladders. The Group carries out the manufacturing of aluminium ladders and the distribution of its building materials under the EASB Group.

As at 15 September 2003, PMBT Group has 251 employees.

The details of the subsidiary companies of PMBT are as follows:-

Name	Date and place of Incorporation	Issued and paid-up share capital	Effective Equity Interest (%)	Principal Activities
<i>Subsidiary Companies held directly</i>				
PMBF	05.03.94 Malaysia	RM692,126	100.00	Design, fabrication and installation of aluminium curtain wall, cladding system and manufacturing and trading of aluminium related products
EASB	07.05.88 Malaysia	RM130,110	100.00	Marketing of aluminium and other products
<i>Subsidiary Companies held indirectly through PMBF</i>				
PMBF(H.K.)	17.05.99 Hong Kong	HKD10,000	100.00	Design, fabrication and installation of aluminium curtain wall, cladding system and other products
PMBC	11.02.00 Hong Kong	HKD13,000,000	100.00	Design, fabrication and installation of aluminium curtain wall, cladding system and other products
PMBF(S)	20.07.00 Singapore	SGD25,000	70.00	Supplying, installing and fixing all kinds of furnishing and fixtures and to provide interior decorating consultancy services
KAI-PMBF	18.10.00 Bangladesh	Taka5,000,000	51.00	Supplying, manufacturing, fabricating and installing structural glazing and ventilated thermal flow aluminium cladding in buildings
<i>Subsidiary Company held indirectly through PMBC</i>				
UIL	09.06.99 Hong Kong	HKD100.00	80.00	Contract for architectural products

4. INFORMATION ON THE PMBT GROUP (cont'd)

Name	Date and place of incorporation	Issued and paid-up share capital	Effective Equity Interest (%)	Principal Activities
<i>Subsidiary Companies held indirectly through EASB</i>				
EATSB	19.08.99 Malaysia	RM100,000	100.00	Manufacturing and marketing of aluminium ladders and other products
EEM	15.11.90 Malaysia	RM1,337,000	100.00	Dormant
PMB CENTRAL	11.09.97 Malaysia	RM102	100.00	Marketing of gypsum board and other products
PMB NORTHERN	27.03.98 Malaysia	RM102	100.00	Marketing of aluminium and other products
PMB EASTERN	16.07.97 Malaysia	RM150,000	100.00	Marketing of all type of aluminium sections, gypsum boards and other products
PMB SOUTHERN	13.06.00 Malaysia	RM100	100.00	Marketing of aluminium and other products

4.2 Share Capital and Changes in Share Capital

The present authorised share capital is RM50,000,000 comprising 100,000,000 Shares whilst its issued and paid-up share capital is RM35,000,000 comprising 70,000,000 Shares.

The changes in the issued and paid up share capital of PMBT since its incorporation are as follows:-

Date of Allotment	No. of Ordinary Shares	Par Value RM	Consideration	Total Issued and Paid-up Share Capital RM
26.06.02	4	0.50	Subscribers' shares	2
15.09.03	67,476,242	0.50	Acquisition of subsidiaries	33,738,123
15.09.03	2,523,754	0.50	Rights Issue	35,000,000

4.3 Restructuring and Listing Scheme

In conjunction with, and as an integral part of the listing and quotation for the entire issued and paid-up share capital of PMBT on the Second Board of the KLSE, the PMBT Group undertook a restructuring scheme which involved the following:-

i) Acquisition of 30% of PMBC by PMBF

The acquisition by PMBF of 30% of the issued and paid-up share capital of PMBC comprising 3,900,000 ordinary shares of HKD1 each from, Cyberwall Limited, a company owned by PMBC's director, Henry Mo Po Ping for a purchase consideration of RM6,062,638 was based on the forecast earnings of PMBC. The purchase consideration of RM6,062,638 was satisfied by the issuance of 192,126 ordinary shares of RM1.00 each in PMBF at an issue price of approximately RM31.56 per share. The issue price of PMBF's ordinary shares of approximately RM31.56 each is based on the audited NTA of PMBF as at 31 December 2001.

4. INFORMATION ON THE PMBT GROUP (cont'd)

The Acquisition of 30% of PMBC was completed on 15 September 2003. The 192,126 ordinary shares of RM1.00 each in PMBF issued pursuant to the Acquisition of 30% of PMBC rank pari passu in all respects with the then existing ordinary shares of PMBF.

ii) Acquisition of PMBF

Upon completion of the Acquisition of 30% of PMBC by PMBF, PMBT acquired the entire enlarged issued and paid-up share capital of PMBF comprising 692,126 ordinary shares of RM1.00 each from its existing shareholders for a purchase consideration of RM18,818,076 based on the audited NTA of PMBF of RM15,777,736 as at 31 December 2001, after adjusting for the Acquisition of 30% of PMBC. The purchase consideration of RM18,818,076 was satisfied by the issuance of 34,214,684 Shares in PMBT at an issue price of approximately RM0.55 per Share as follows:-

Shareholders	No of shares held in PMBF	Percentage interest %	Purchase Consideration RM	No. of PMBT Shares issued
PMB	255,000	36.84	6,933,144	12,605,717
Cyberwall Ltd	192,126	27.76	5,223,676	9,497,592
Huan Boon Peng	150,000	21.67	4,078,320	7,415,128
Lim Boon Kuan	95,000	13.73	2,582,936	4,696,247
TOTAL	692,126	100.00	18,818,076	34,214,684

The Acquisition of PMBF was completed on 15 September 2003. The 34,214,684 Shares issued pursuant to the Acquisition of PMBF rank pari passu in all respects with the then existing Shares of the Company.

iii) Acquisition of EASB

Simultaneously with the Acquisition of PMBF, PMBT acquired the entire issued and paid-up share capital of EASB comprising 130,110 ordinary shares of RM1.00 each from its existing shareholders for a purchase consideration of RM18,293,857 based on its audited NTA value of RM18,293,857 as at 31 December 2001. The purchase consideration of RM18,293,857 was satisfied by the issuance of 33,261,558 Shares in PMBT at an issue price of approximately RM0.55 per Share as follows:-

Shareholders	No of shares held in EASB	Percentage interest %	Purchase Consideration RM	No. of PMBT Shares issued
PMB	80,110	61.57	11,263,528	20,479,141
Weng Fatt Stainless Steel Sdn Bhd	50,000	38.43	7,030,329	12,782,417
TOTAL	130,110	100.00	18,293,857	33,261,558

The Acquisition of EASB was completed on 15 September 2003. The 33,261,558 shares issued pursuant to the Acquisition of EASB rank pari passu in all respects with the then existing Shares of the Company.

iv) Rights Issue

Upon completion of the Acquisitions, PMBT implemented a Rights Issue of 2,523,754 new Shares in PMBT at an issue price of RM0.55 per Share on the basis of approximately one(1) new Share for every twenty-seven(27) existing Shares held.

4. INFORMATION ON THE PMBT GROUP (cont'd)

The Rights Issue which was completed on 15 September 2003 resulted in the issued and paid-up share capital of PMBT being further increased from RM33,738,123 to RM35,000,000.

v) Public Issue and Offer for Sale

The final stage in the Restructuring Scheme involves a Public Issue of 10,000,000 new Shares in PMBT at an issue price of RM1.05 per Share and the Offer for Sale by the Offerors amounting to 26,200,000 Shares in PMBT representing 32.75% of the entire enlarged Share Capital at an offer price of RM1.05 per Share.

The total of 36,200,000 IPO Shares to be issued/offered pursuant to the Proposed Public Issue and Offer for Sale will be allocated in the following manner:-

- i) 10,000,000 Public Issue Shares representing 12.50% of the enlarged issued and paid-up share capital of 80,000,000 to Malaysian Persons, private placees and eligible Directors and employees and business associates of the PMBT Group; and
- ii) 26,200,000 Offer Shares representing approximately 32.75% of the enlarged issued and paid-up share capital of 80,000,000 is to be offered to the Malaysian persons and Bumiputera investors approved by MITI.

All the new Shares issued pursuant to the IPO will rank pari passu in all respects with the existing Shares of PMBT including voting rights and the rights to the dividend that may be declared subsequent to the allotment of the IPO Shares.

vi) Listing

The Company will make an application to the KLSE for the admission of PMBT to the Official List and for the listing of and quotation for the enlarged issued and fully paid-up share capital of up to 80,000,000 Shares in PMBT on the Second Board of the KLSE.

4.4 Business Overview

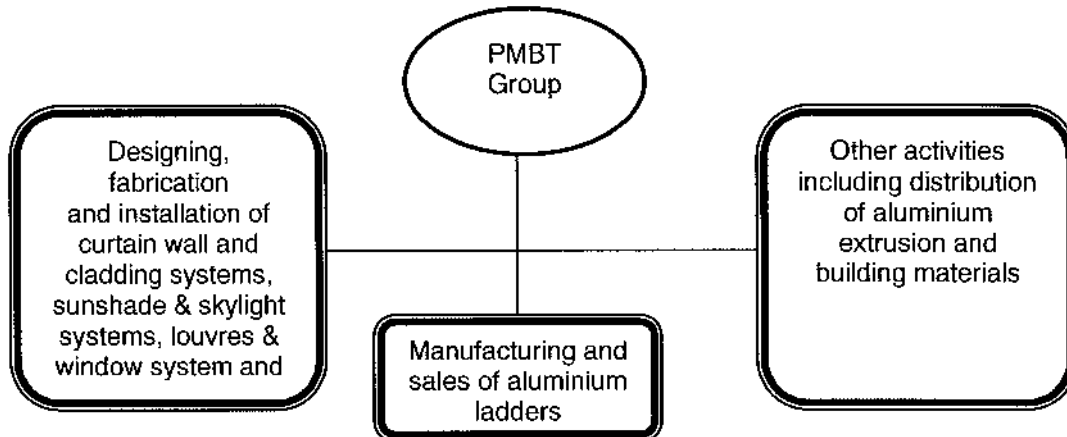
(i) *Introduction*

PMBT is an investment holding company. It was incorporated to facilitate the listing of PMB's subsidiary companies, namely, PMBF Group and EASB Group. The PMBT Group is involved in the production of downstream aluminium products, principally the designing, fabricating and installation of curtain wall and cladding systems and the manufacturing and sale of aluminium ladders. The Group also manufactures on a smaller scale, sunshade and skylight systems, louvers and window systems as well as carry out the distribution of building materials.

The PMBT Group commenced its operations in the late 1980's when EASB started its business. Being a subsidiary company of PMB, it was traditionally a distributor of PMB's extruded aluminium profiles. After the listing of its holding company, PMB in 1993, its business focus expanded to include the manufacturing of ladders. As part of expansion, a factory with a built-up area of approximately 100,000 square feet located at Lot 1797, Jalan Balakong, Bukit Belimbing, 43300 Seri Kembangan, Selangor Darul Ehsan was built. The Group subsequently moved into designing, fabricating and installation of curtain wall and cladding system, windows, louvers and other related aluminium products. The Group set up another factory exceeding 100,000 square feet at Lot 1798, Jalan Balakong, Bukit Belimbing, 43300 Seri Kembangan, Selangor Darul Ehsan to enable it to undertake any kind of fabrication works for the curtain wall industry. Following the economic crisis in 1997, the Group reassessed its business position in the distribution of building materials segment and identified interior construction sector as a complementary niche.

4. INFORMATION ON THE PMBT GROUP (cont'd)

An overview of the PMBT Group activities is shown as below:-



(ii) *Principal products and services*

As mentioned above, the Company's operations can be segregated into three(3) divisions by business activities as detailed below:-

Designing, fabrication and installation of aluminium curtain wall and cladding system, windows, louvers and other related aluminium products

The PMBT Group offers a one stop centre, from concept design, feasibilities and proposals, to complete structural design and construction of the following products:-

(a) **Curtain Wall Systems**

Curtain wall systems consists of a combination of glazing, cladding elements and supports to attach the curtain wall panels to the main building structure forming the facade or external wall of a building. The function of a curtain wall includes weather proofing and the curtain wall structurally envelopes the building while allowing natural light into the building, facilitating energy savings and reduces noise levels. These curtain wall systems are designed for easy installation and maintenance. The systems also allows for repair works to be carried out to the facade of the building without affecting the entire facade of the building. The systems are designed and fabricated in the factory prior to installation at the project site, which enables the quality of the façade systems be enhanced. This minimizes field operations and reduces the costs and time of installation.

(b) **Architectural Panel System**

The Architectural Panel System is a combination of glass and aluminium panels or stones panel such as granites and marbles, installed as facade/external wall of mostly high rise buildings.

(c) **Industrial Cladding Systems**

The Industrial Cladding Systems are specialized panels for the purposes of industrial usage. This system combines glass and aluminium panels or stones panel such as granites and marbles, to form facade/external wall of an industrial building.

4. INFORMATION ON THE PMBT GROUP (cont'd)

(d) Skylights and Sun shade System

The Skylights is technically a large canopy of glass panel supported by a three dimension space frames, commonly used at rooftops, indoor gardens and porch area of a modern building. The sunshade system on the other hand cuts out the heat from direct sunlight yet provides a certain amount of light into the building.

(e) Aluminium Windows, Doors and Shopfronts

The aluminium windows, doors and shopfronts comprise different designs and sizes. It is used in residential as well as commercial buildings.

Projects Undertaken and Projects in-hand

The popularity of these products as high quality construction materials with both the local and overseas developers are clearly evident with them being prominently featured in a few completed projects. The PMBT Group has successfully completed a considerable number of projects in Malaysia, Hong Kong, Singapore and Bangladesh. Most of the projects works undertaken by the Group comprised the designing, fabricating and installation of aluminium curtain wall and cladding systems. Some of the major projects completed by the Group as at 30 June 2003 are as follows:-

Project's name and location	Completion Date	Contract Value RM
CP Tower, Damansara	1996	4,000
Canopies of the Kuala Lumpur International Airport, Sepang	1997	8,000
MAS Advance Cargo Complex	1998	3,000
Chek Lap Kok Regal Airport Hotel, Hong Kong	1998	7,000
Menara Landmark, Johor Bahru, Malaysia	2000	22,000
36-storey Commercial cum Residential, Belcher Garden, Hong Kong	2000	6,200
Main building and restaurant building, Taman Botani, Phase1A, Putrajaya, Malaysia	2001	2,200
Silicon Wafer Fabrication Plant, Kulim, Kedah, Malaysia	2001	10,000
34-storey Office Building, Caine Road, Hong Kong	2001	6,000
Concord Red Crescent Tower, Dhaka, Bangladesh	2001	1,500
Unique Trade Centre, Dhaka, Bangladesh*	2001	2,000
Columbarium with basement carpark at Choa Chu Kang Road, Singapore	2001	500
Bangunan Masja Kuching, Sarawak	2001	7,000
Lotus Kamal, Dhaka, Bangladesh*	2001	2,000
40-storey Commercial cum Residential, No. 2 Bowen Road, Hong Kong	2002	25,000
Residential Development at T.P.T.L, 161, Sam Mun Tsai Tai Po, New Territories, Hong Kong	2003	6,000

* The installation works of these projects had been completed but pending the payments for claims due to variation.

Due to the current weak local market conditions, the PMBT Group has been focusing on its export market mainly in Hong Kong. Despite the impact of a slowdown in the current global economy, the PMBT Group still managed to secure RM232.5 million worth of projects as at 30 June 2003, of which RM164 million or 70.54% are projects contracted from property developers in Hong Kong. These projects are expected to provide a stable and sustained revenue for the PMBT Group. The management has been targeting major portion of the PMBT Group's income in the near future to be contributed by overseas market.

4. INFORMATION ON THE PMBT GROUP (cont'd)

The lists of major projects currently on-going as at 30 June 2003 are as follows:

Project's name and location	Estimated Completion Date	Contract Value RM
Government Precinct, Putrajaya	2003	23,000
Block E1, E4 & E6 of the Government Administration Centre, Putrajaya	2003	3,500
Government Building at Lot 4G3 & 4G4, Putrajaya	2004	17,000
80-storey MTRC Kowloon Station, Development of Commercial cum Residential, Hong Kong (Package 4)	2003	65,000
43-storey Commercial cum Residential, Tsuen Wan, Hong Kong	2003	18,000
Residential Towers 1, 2, 3, 5 and 6 of KIL No. 11152, Kowloon, Hong Kong	2003	25,000
Residential Development at R.B.L 1138, Stanley, Hong Kong	2003	8,500
Residential Development at 24-28, La Salle Road, Kowloon Tong, N.K.I.L 6331, Hong Kong	2004	4,250
Caroline Centre, 2-38, Yun Pin Road, Causeway Bay, Hong Kong	2004	11,000
New headquarters for the Electrical and Mechanical Services Department at Kai Shing Street, Kai Tak, Kowloon, Hong Kong	2004	10,500
Commercial Development at 31E-39, Wyndham Street, Hong Kong	2004	15,500
Residential Development at K.I.L No. 11118, 16 Wylie Road, King's Park, Kowloon, Hong Kong	2004	31,250

Manufacturing and sales of Aluminium Ladders

From the late 90s onwards, the Group has been focusing on developing further its activity of manufacturing of aluminium ladder. PMBT Group is now one of the biggest manufacturers of aluminium ladders in Malaysia. Currently, PMBT Group produces and markets the following type of ladders:-

- Single sided ladder
- Junior single sided ladder
- Double sided ladder
- Dual-purpose ladder
- Platform ladder
- Industrial platform ladder
- Multi-purpose ladder
- 2-way heavy duty ladder
- single-sided heavy duty ladder
- single-pole ladder
- double extension ladder
- triple extension ladder
- Combination ladder
- Warehouse step
- Fixed ladders (made to specification)

These ladders come in different lengths and steps. They are used for both household and industrial purposes.

The aluminium ladders are manufactured in a built-up area of approximately 100,000 square feet. The PMBT Group markets the aluminium ladders under the name of "Everlas" (previously known as "Everfast"), which has been in the market for more than 16 years.

The Directors of PMBT believes that EASB is the first and only company in Malaysia to be certified with the internationally recognized ISO 9002 certificate in 1999 for the manufacturing of ladders. EASB had upgraded the ISO 9002 certification to ISO 9001 in 2003. In its effort to develop ladders of international standards, the new platform ladder of the Group received certification by SIRIM to be in compliance to British Standard BS 2037; 1994.

4. INFORMATION ON THE PMBT GROUP (cont'd)

Distribution and trading of interior construction materials

As mentioned above, the traditional principal activity of the PMBT Group is that of trading of aluminium extrusion due to its subsidiaries being under PMB, a manufacturer of such extrusion. The importance of this activity has since been scaled down with the growth of the Group's aluminium wall cladding system and manufacturing of aluminium ladders and other related products. Following the economic crisis, the Group reassessed its business position in the building materials segment and identified the interior construction sector as a complementary niche.

The PMBT Group had since been awarded distribution agency by Boral Plasterboard (Malaysia) Sdn Bhd for gypsum partition boards and ceiling panels, by Armstrong World Industries of United States of America for acoustical mineral fibre ceiling boards and by Hume Cemboard Berhad for cement board and asbestos free cement fibre boards.

The distribution and trading of interior construction materials contribute approximately 9.6% of the PAT of PMBT's Group for the financial year ended 30 June 2003.

(iii) Principal markets and Distribution

Designing, fabrication and installation of aluminium curtain wall and cladding system, windows, louvers and other related aluminium products

The PMBT Group has established itself as a major player in the Malaysian market specializing in aluminium curtain wall and cladding systems. The Group designs, fabricates and installs aluminium curtain wall and cladding systems which are not only used locally but are also used in Hong Kong, Bangladesh and Singapore for both interiors and exteriors of buildings.

For financial period ended 30 June 2003, the percentage of sales in respect of services provided for the design, fabrication and installation of curtain wall and other related aluminium products derived from the following countries are as follows:-

Name of Country	Percentage of total revenue* (%)
Malaysia	29.6
Hong Kong	69.9
Bangladesh	0.5
Total	100.0

* Based on revenue derived from the design, fabrication and installation of curtain wall and other aluminium related product

Some of the major projects completed and to be completed by PMBT Group have been set out under item (ii) above.

Manufacturing and sales of Aluminium Ladders

The Group's aluminium ladders are marketed and distributed widely in Malaysia. The customers for this product include wholesalers, hypermarkets, DIY chains and retail hardware shops. The Company has continued its effort to further develop other models of international specifications and expand its export market. The aluminium ladders are currently exported to mainly United Kingdom, Middle East, Egypt, South Africa and Australia.

4. INFORMATION ON THE PMBT GROUP (cont'd)

As at 30 June 2003, the percentage of sales of aluminium ladders derived from the following countries are as follows:-

Name of Country	Percentage of total revenue* (%)
Malaysia	49.3
United Kingdom	26.2
Australia	13.8
Middle East	6.6
South Africa	2.8
Others	1.3
Total	100.0

* Based on revenue derived from sales of aluminium ladders

The PMBT Group has recently secured a project supplying loft ladders in knock-down form to the United Kingdom. The loft ladders have been approved by the authority in the United Kingdom to be in compliance with their specifications and requirements. The costs of manufacturing aluminium ladders are lower in Malaysia than in the United Kingdom. The Company expects the export volume to significantly increase in the future.

Distribution and trading of interior construction materials

The building materials are distributed and traded in Malaysia only. The division, which also distributes aluminium extrusions, is complementary to the manufacturing of aluminium extrusions activity of PMB. As the nature of the interior construction segment requires the business to be at the place where the activity is, the Company established a network of subsidiaries to tap into the provision of materials for the interior construction activities at other major cities and townships. The Subsidiaries are now situated in Jalan Chan Sow Lin, Kuala Lumpur, Sungai Petani, Kuantan and Johore Bahru. The PMBT Group has grown to become a substantial player since participating in this segment and continued to identify suitable locations to further expand its network and its market share.

Amongst the projects that used the building materials from PMBT Group are as follows:-

- Universiti Islam Antarabangsa, Gombak Campus
- Universiti Islam Antarabangsa, Kuantan Campus
- Universiti Technology Petronas, Tronoh
- Arkib Negara, Alor Merah, Kedah
- Universiti Teknologi Mara, Perak Campus

(iv) *Production Process*

With the principal activities of PMBT being involved in downstream activities of aluminium extrusion, i.e. namely, the designing, fabrication and installation of aluminium curtain wall and cladding system and trading and manufacturing of aluminium ladders, PMBT is engaged in two types of production process as discussed below.

Designing, fabrication and installation of aluminium curtain wall and cladding system, windows, louvers and other related aluminium products

This process is divided into three(3) main areas, namely the design and development process, the fabrication process and the installation process.

4. INFORMATION ON THE PMBT GROUP (cont'd)

(a) Design and Development

The design and development process is the most critical process to the production of a curtain wall as its designs are based on the structure of the buildings in compliance with local statutory requirements and regulations, the structure of the buildings and the architect's concept. The major criteria of design concerns are structural adequacy, safety, weather proofing performance, aesthetical effects, ease of fabrication and installation, ease of replacement and maintenance and fire-rating requirement. The system design is approved and certified by an independent engineer.

The designing and development of curtain wall and cladding systems are carried out by the Group's in-house engineers. At present, the Group has two(2) design teams in Hong Kong and Malaysia. The designing works are undertaken by well-trained technical staff who have sound knowledge and experience of the construction industry and local regulation.

These designs are conditions for windload, weather integrity, robustness and etc. All the design activities are carried out by our experience drafting team under the supervisory of PMBT's designer. The system design must be approved and certified by an independent engineer.

In order to maintain the quality and consistency in the design of curtain walls to meet the clients' need, the PMBT Group's design activities are carried out in the manner outline below:-

Conceptual Design

The conceptual design plays an important role in the early part of the designing process. Upon receipt of an invitation to tender or to submit proposals for projects, the management will study the tender documents and drawings and conduct preliminary discussions with their clients to compile information on the basic needs of a potential development. With the information gathered and taking into consideration the available resources for them to perform the task, the PMBT Group would contribute ideas for the building facade as well as providing its client with the budgeted costs.

The design is carried out through an internally developed system which also incorporate functions to carry out planning, monitoring and controlling of project costs.

Shopdrawing and Fabrication Design

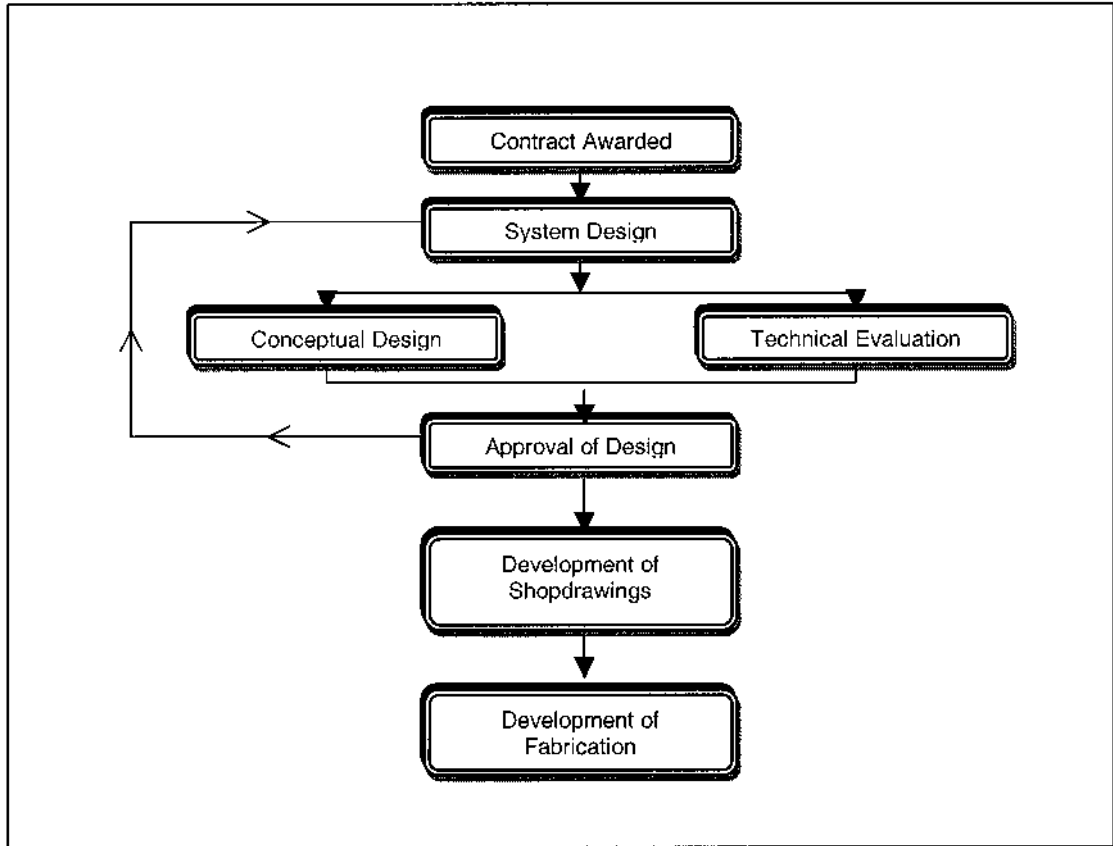
Once the design submitted to its clients are approved or tenders have been awarded, the PMBT Group would undertake the shopdrawings which involve mainly technical issues concerning safety standard and specific requirements from building authorities. The shopdrawings are forwarded to the relevant parties/authorities for approval. Upon approval, the fabrication design shall commence.

Testing of Design

If the contract specification calls for testing of design, the Design, Project and Production team will build a prototype curtain wall with the actual materials to be used and installed at the test rig. Such test are carried out by independent tester and witnessed by the client and their consultants. The normal tests carried out are the structural and weather proofing test. The curtain wall systems would only be approved if the designs can withhold the test.

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A flow chart on the designing and development of curtain wall and cladding system, windows, louvers and other related aluminium products are set out as below.

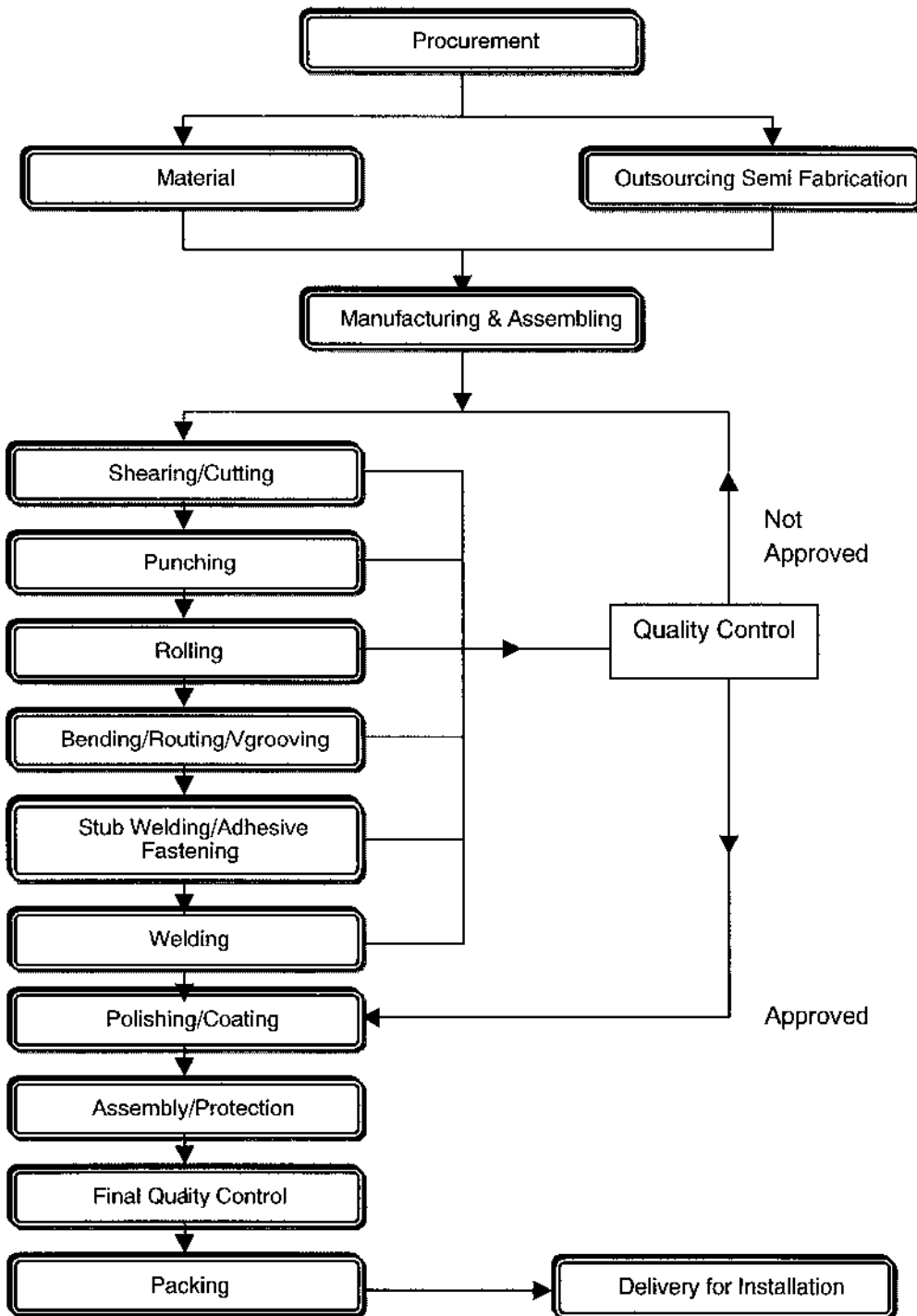


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(b) Fabrication Procedure

The fabrication procedure are set out in the diagram below:-



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The fabrication work shall proceed once the approved fabrication drawings are received and the relevant materials are available. The fabrication process is carried out under strict quality control procedures to ensure that rejects are kept to the minimum and the quality of the curtain walls and cladding systems are maintained.

The progress of the fabrication work is normally kept in abreast with the actual progress of the building work on site. Once the frames are fabricated, they are delivered to the site for installation.

The fabrication works are mainly carried out for projects which are contracted in Malaysia. The fabrication works for the overseas market are mostly outsourced from fabricators nearer to the projects due to the logistic of the projects site.

In Malaysia, the fabrication of aluminium curtain wall and cladding system is carried out at two(2) factories located at Lot 1797 and Lot 1853, Jalan Balakong, Bukit Belimbing, 43300 Seri Kembangan, Selangor Darul Ehsan. With a covered factory area of approximately 100,000 meter square, the PMBT Group is able to undertake and produce any kind of fabrication works for the curtain wall industry. The production floor has full capacity of approximately 100,000m² per annum based on double shift production. It is currently operating on one(1) shift with a production capacity of approximately 50,000m² per annum.

(c) Installation and Maintenance

Before proceeding with installation, a method of installation is submitted to the client and architect for their comments. The installation activities involve skylifts and gondolas.

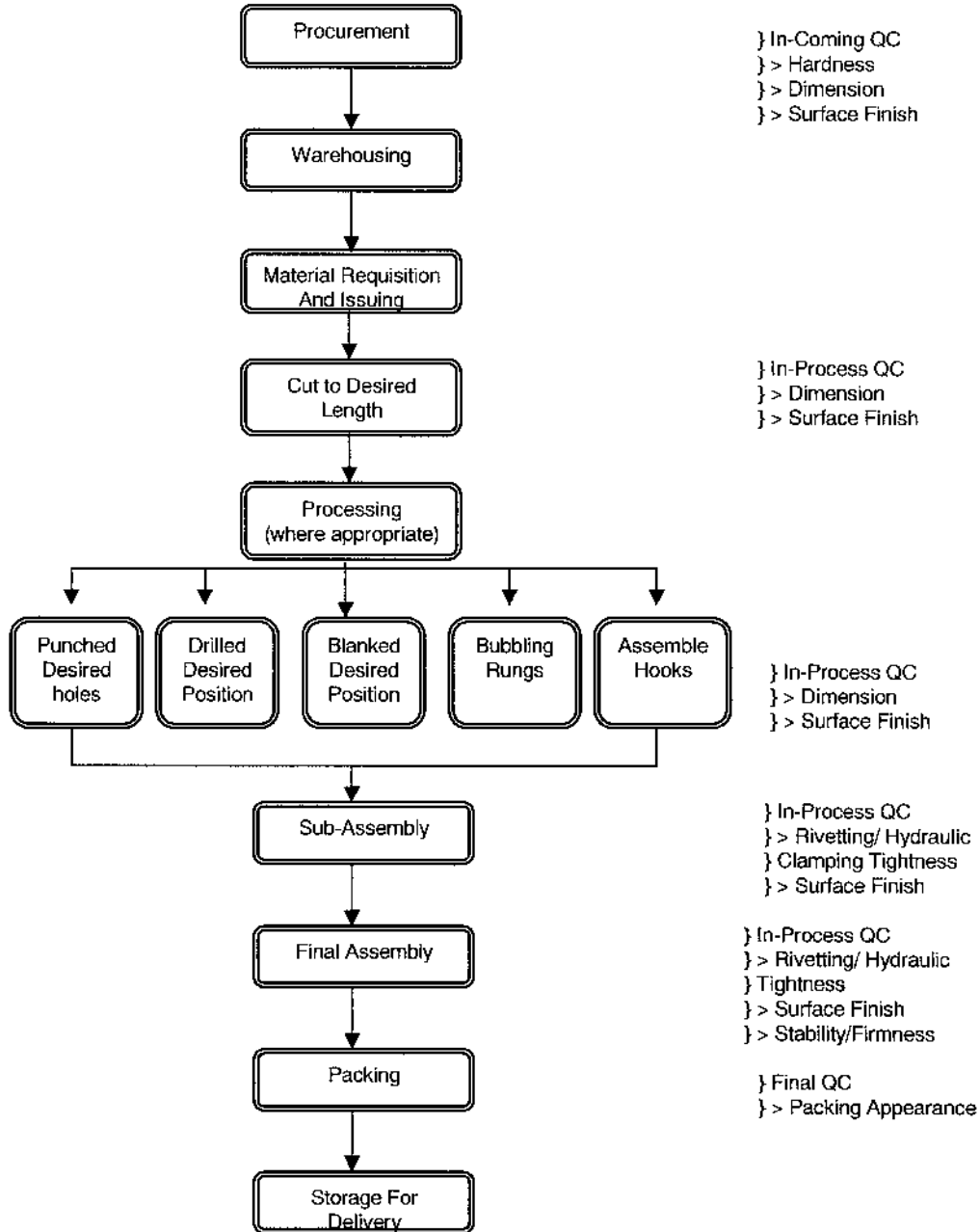
After installation, the client is given an instruction manual for maintenance and upkeep of the curtain wall system as well as a ten year warranty certificate for the product.

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Manufacturing and sales of Aluminium Ladders

Below is the flow chart showing how the raw material is transformed into aluminium ladders:-



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The PMBT Group sources its raw materials, which comprised mainly extrusion profiles and other components from vendors approved by the Company. The aluminium profiles are mainly sourced from PMB. Upon receipt of the aluminium profiles, they will be assigned with a colour code marked at the edge for identification and tracing purposes. The same colour code will be marked on cut-lengths to allow these cut-lengths extrusion profiles traced even after they are assembled into the final ladder structure.

To ensure consistent quality in the ladder manufactured, the aluminium alloy has been standardized to be AA6005-T6 in particular for the stiles of the ladder due to its structural strength while for the other sections, AA6063 – T6 will be used.

Upon request, the materials are issued from the warehouse to the production floor. The daily production quantities are planned by the Production Planning & Control unit (PPC) in order to ensure that the PMBT Group is able to fulfill its orders requirement.

The extrusion profiles are cut to the desired lengths according to the daily production plan. After the cutting process, the cut-length extrusion profiles will need to go through the process of hole punching, drilling, bubbling or assembling hook, depending on the specific requirement of each model of the ladders. These processes are also known as the fabrication process.

The next process is the sub-assembling process. The materials will be assembled taking the form of the front section, back support, assembling hinges, expanding rungs and clamping rungs to the stiles. The PMBT Group has recently moved from the traditional method of using rivets as fasteners to a new method of assembly, which employs hydraulic process to fasten the rungs to the stiles. The hydraulic machine and the necessary tooling are designed in-house. The hydraulic process of assembly produces a stronger fastening, do without the need for rivets and produces a faster output.

The final assembly process sees the completion of various ladders through the process of putting together the front section with the back support, the different sections into extendable ability or putting different sections together to allow the flexibility of different configurations.

The aluminium ladders are manufactured in a factory located at Lot 1797, Jalan Balakong, Bukit Belimbing, 43300 Seri Kembangan, Selangor. The production capacity of the factory depends on the model of ladders manufactured as each model of ladders has different completion time. But, in general, the factory can produce between 10,000 and 12,000 ladders per month based on a single shift operation. The ladders are normally manufactured based on its stock-in-hand and orders received from its overseas customers or ad-hoc orders from their local customers for large quantity of order. When the production output is unable to meet the replenishment of stocks-in hand and sales orders, shift work will be implemented. Production capacity can be easily increased if a multiple shift operation is introduced.

The Technical Department is currently looking at various methods to upgrade the production including automating part of the processes to further improve the productivity.

(v) *Brand name and other intellectual property rights*

The PMBT Group has developed a new fabrication method using hydraulic assembly for the extension ladders. It has filed a patent application on this new fabrication method to the Intellectual Property Division, Ministry of Domestic Trade and Consumer Affairs in 1999 and is pending approval.

4. INFORMATION ON THE PMBT GROUP (cont'd)

The PMBT Group has also submitted an application under the Trade Marks Act to use the trade name "Duralmesh" (representing durable aluminium mesh) as a preliminary step of creating brand awareness to market the expanded aluminium mesh produced by PMBT Group. The application was approved on 15 August 2002. It is the PMBT's plan to work on the designing and architectural fraternity in order to specify expanded aluminium mesh as a new feature to be used on window, door and guardrail for decorative purposes as well as security grills.

(vi) *Sources and availability of raw materials*

The main raw materials for both the fabrication of aluminium curtain wall and manufacturing of ladders is aluminium extrusion. As the holding company of PMBT group, PMB, is one of the major aluminium extrusion producers, PMBT Group sources its aluminium extrusions from PMB. Therefore, the PMBT Group has a distinct advantage of ensuring constant supply. Nevertheless, PMBT group also sources its aluminium extrusion from other parties as back-up supplies when PMB's production capacity is tight. These back-up resources ensure that there will be no disruption to production as a result of stock out.

The other raw materials for the fabrication of curtain wall and manufacturing of ladders are sourced externally. The other components for the manufacturing of ladders do not form more than 5% of the total product cost and as such, fluctuation of price do not significantly affect the PMBT's profitability level. Furthermore, with the good rapport between the PMBT Group and its suppliers, the Group is assured of continued supply at the best price.

(vii) *Research and Development (R&D)*

There is R&D Department for PMBF and EASB as both the subsidiaries have distinct and specialized products which are as follows:-

Designing, fabrication and installation of aluminium curtain wall and cladding system, windows, louvers and other related aluminium products

PMBF is fully committed to R&D of curtain wall product technology in order to keep abreast with the latest advancement in the construction industry.

Over the years, PMBF and PMBC have established long term working relationship and supported by a number of overseas renowned engineering companies and manufacturers in North America, Europe, Japan, & Australia (including KPFF, TFGI and Regal from the U.S., Prince Cladding and Stoakes System from Europe, and Pilkington from Australia). PMBF and PMBC will enter into contracts with these engineering companies and manufacturers on ad-hoc basis depending on the support offered and the requirements of PMBF and PMBC when tendering for projects. Areas of support include product development and custom designing of curtain wall for specific requirements, system research and adaptation of established designs to meet local requirements (such as structural, seismic, weather-proofing and statutory etc.) and full scale mock-up testing such as, wind-tunnel testing and assimilated testing on miniaturized units.

These commitments enable PMBF to offer its clients the latest technology and innovation in curtain wall and cladding design.

PMBF has just embarked on establishing ISO 9001 quality assurance program, which is targeted to complete by end of 2003.

4. INFORMATION ON THE PMBT GROUP (cont'd)

Manufacturing and sales of Aluminium Ladders

The R&D Department in EASB has a team of 5 technical personnel and 1 industrial designer. This R&D Department is in collaboration with its customers to ensure that the products produced by the Group meets with the regulatory environment and quality required of its export markets. The continuous effort of PMBT Group in producing high quality required products has earned the PMBT Group the prestigious certification namely ISO 9002 and ISO 9001 accreditation by SIRIM for PMBF and EASB respectively. Apart from that the ladders manufactured by the PMBT Group also comply the British Standard BS 2037:1994.

In essence, the R&D Department has two (2) distinct areas of focus.

The first area of focus is in the development of new model of ladders. The development of new model supports the intention of the PMBT Group to remain as the leader in ladder manufacturing in Malaysia as well as enhance its position to grow its export segment. It is anticipated that the R&D team will be able to introduce new products each year. In the designing of new model, the team will ensure that the dimensional requirements of the international standards are complied before the product is subjected to the performance test requirements. The PMBT Group has successfully achieved certification for its platform ladder complying to the British Standards BS 2037:1994. Attempt is being made to also seek compliance to Australian Standards AS/NZS 1892.1:1996, the European Standards EN DIN 131 and the American Standards of ANSI A14.2-2000.

The second area of focus is the introduction of new production methods. It is the intention of the PMBT Group to move away from labour intensive method of production. The introduction of the new production method also allows the company to move away from its competitors when they are unable to produce with the same technology and the resultant quality. A good example is the ability of the company to use the hydraulic process to produce the rung 'bubbling' for the extension ladders together with the introduction of the D-shaped rungs to the extension ladder. The D-shaped rung is a superior shape if compared to the traditional round rung since it will never be able to twist. Further, the simple 'flare and punch' method will loosen over a period of time and cause the round rung to twist. The new 'bubbling' process and the d-shaped rung ensure that the ladder will not be loosen at all. The hydraulic process also reduces the production time as compared with the 'flare and punch' method. The team is now exploring the use of pneumatic tools to punch a series of holes with one press of a button. When completed, this will improve the output many times over.

(viii) *Interruptions in the business which may have had a significant effect on the operations of the PMBT Group during the past 12 months*

The PMBT Group did not experience any disruption in business having significant effect on its operations for the past twelve (12) months prior to the date of this Prospectus.

(ix) *Dependence on single or limited customers*

The PMBT Group has a large customer base and is involved in varied market and economic sectors. The Group is therefore not dependent on any single or limited customers. Further, with PMBT Group's quality products and engineering expertise, the Group's reputation with its customers has been enhanced and has allowed it to foster long-term relationship with them.

4. INFORMATION ON THE PMBT GROUP (cont'd)

(x) *Relationships with its major corporate shareholders*

The Shares of the PMBT Group are substantially held by PMB and Cyberwall Limited. PMB is one of the largest manufacturers of aluminium extrusion in Malaysia whilst Cyberwall Limited is PMBT Group's business partner in Hong Kong. The PMBT Group is able to enjoy prompt delivery of raw materials, uninterrupted supply and the quality of raw materials is assured due to its relationship with PMB. The PMBT Group has also been able to venture into the designing, fabricating and installation of curtain wall and aluminium cladding project with the experience and expertise of Koon Poh Ming and Dato' Koon Poh Keong, the directors of PMB and Henry Mo Po Ping, the directors of Cyberwall and Paul Tsui.

(xi) *Quality Control*

The PMBT Group is committed to ensure that its products are of high standards and quality as it is involved in an industry where quality is crucial. The Group thus strives to ensure that all goods manufactured and traded are of the best quality. Accordingly, the PMBT Group through its subsidiary, PMBF has embarked on the implementation of ISO 9001 quality assurance system. The accreditation is expected to be in place by end of 2003.

The designing, fabrication and installation of curtain wall and cladding system and the manufacturing of ladders are subject to a stringent Quality Assurance Test.

Basically, the Quality Assurance Test can be classified into three(3) stages, namely, raw material quality control, processing control and the product quality control. The entire manufacturing of ladders process, from the acceptance of raw materials right through to the production process and the finished products are carefully monitored and controlled in order to meet all specifications of each model of the ladders.

(xii) *Key Achievements*

The PMBT Group has been in business for the last 16 years. PMBT Group's strength stems from its ability to meet its customer's demand in terms of the quality of its products and delivery time.

In the course of business, PMBT Group had received several awards and letter of appreciation from its customers as a testimony to its successful track records. In 2000, PMBT Group was awarded Appreciation Certificate from Wafer Technology (M) Sdn Bhd whilst in 1999-2001, PMBT Group received a Safety Excellence Award from Fluor Daniel International (Malaysia) Sdn Bhd.

(xiii) *Marketing and Distribution Network for Ladders*

The marketing and distribution network of PMBT are dependent on its product type. PMBT Group is continuously endeavouring to increase its pool of customers and has initiated the following steps to achieve its objective for marketing and distribution of aluminium ladders:-

- (a) The PMBT Group sells its ladders to large hardware wholesalers who cover the hardware stores of the entire country. It also sells them to hypermarkets. Through the wholesaler and hypermarket, the PMBT Group is able to create a strong national distribution network for its ladders directly to the consumers.
- (b) An established network of subsidiaries to tap into the interior construction activities of the other major cities and townships. The PMBT Group is now able to achieve wider distribution coverage for its establishments in Sungai Besi, Kuala Lumpur, Sungai Petani, Kuantan and Johor Bahru.

4. INFORMATION ON THE PMBT GROUP (cont'd)

As the curtain wall product is a niche market, the marketing of the said product and services rely on the experience and contacts of its management team and reputation and track record of the PMBT Group. The shareholders and directors of the PMBT Group, Koon Poh Ming, Dato' Koon Poh Keong, Koon Poh Weng, Koon Poh Tat, Henry Mo and Paul Tsui play important roles in the marketing of its curtain wall products. Together, the shareholders and directors have over 20 years experience in implementing projects successfully.

(xiv) *Employees*

As at 15 September 2003, PMBT Group has approximately 251 employees. None of the employees is a member of any union. The following is a table setting out the breakdown of the employees and their length of service:-

Category of Employees	Number of Employees			Total
	< 1 year	1-5 years	> 5 years	
Key Management	1	2	1	4
Managerial and Professional	0	12	5	17
Technical and Supervisory	17	17	-	34
Administration and Clerical	16	28	9	53
Factory Workers				
• Skilled Workers	48	39	7	94
• General Workers	25	24	-	49
Total	107	122	22	251

In order to ensure all level of staffs are properly trained, PMBT takes training and staff development seriously. The past training or development programs undertaken by PMBT Group for its staff includes, amongst others, ISO 9001:2000 Awareness Training, ISO 9001:2000 Internal Auditor Training, Production and Operations Management, Industrial Process Control, Programmable Logic Control, Fault Analysis and Developing Effective Purchasing.

(xv) *Level of Trade Debtors*

A summary of the proforma trade debtors ageing analysis of PMBT Group as at 30 June 2003 (being the latest practicable date prior to the printing of this prospectus) is set out in the table below:-

		Analysis as at 30 June 2003					Total
		0-<30 days	30-<60 days	60-<90 days	90-<180 days	>180 days	
		RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Group	Trade	17,350	8,477	7,461	9,058	3,811	46,157
Debtors							

Based on the proforma results as at 30 June 2003, the PMBT Group's total debts exceeding 180 days amounted to RM3.81 million. Save for debts exceeding 180 days which are (i) retained by the clients to cover for system warranty which are in the ordinary course of the business based on their letter of award and (ii) trade debts on active on-going transactions owing for more than six(6) months which the Group has received settlement by way of post-dated cheques, debts of RM1.88 million was provided as doubtful whilst RM0.065 million has been written-off as bad debts. Therefore, the directors of PMBT are of the view that the remaining debts exceeding 180 days of RM1.93 million are recoverable.

4. INFORMATION ON THE PMBT GROUP (cont'd)

(xvi) *Competitive Conditions*

The PMBT Group faces competition from the local companies as well as foreign companies. The PMBT Group considers, amongst others, the following to be its main competitors in each of the main geographical area of which it operates in as the specialist of aluminium curtain walls and cladding systems:-

Geographical Area	Name of Competitors
Malaysia	Fujisash (Malaysia) Sdn Bhd Global Wall (M) Sdn Bhd Central Glass Aluminium Sdn Bhd Lucksoon Metal Work Sdn Bhd Jepsum Aluminium Sdn Bhd Puspajaya Aluminium Sdn Bhd
Foreign	Chevalier Construction Holdings Ltd of Hong Kong Far East Aluminium Works Co. Ltd of Hong Kong Builders Federal Co. Ltd of Hong Kong Permasteelisa (H.K.) Limited of Singapore YKK (Japan)

Nevertheless, the Directors believe that the Group is able to remain competitive by virtue of the following factors:-

- PMB's and Cyberwall Limited's interest in the Group

The PMBT Group was founded by PMB. PMB has been in the aluminium market for over 16 years and is well known for its quality products. From an aluminium extrusion manufacturer, PMB had diversified its business to downstream activities. It expanded its aluminium ladders business from producing five(5) types of ladders in 1993 to twenty(20) different types of ladders.

It further went into a joint venture through PMBC with Cyberwall Limited in 1996 to diversify its business into the designing, fabricating and installation of curtain wall and aluminium cladding. The PMBT Group therefore has the added advantage in terms of its business support. It is able to tap into the innovation of PMB in developing new model of ladders as well as the past design solutions and building techniques developed by Cyberwall as well as their connections with the developers in Hong Kong and China.

- Design and Engineering Capabilities

The design and engineering capabilities of PMBT Group would be able to meet its customers' specification requirements for different models of aluminium ladders. The PMBT Group has successfully achieved certification for its platform ladder to comply with the British Standard No. BS 2037; 1994. The PMBT Group's design and engineering capabilities has enabled the Group to create a new market for its aluminium ladders.

The PMBT Group's design and engineering capabilities has also enabled the Group to provide more sophisticated design concepts of curtain wall to its customers. The Group is currently able to design, fabricate and install curtain walls which addresses energy efficiency by allowing sufficient natural light into the building, provides insulation against the changes in the weather and thus reduces energy consumption. The Group is also able to produce well-designed curtain walls, which reduces the noise level to within acceptable limits.